

**"The Home for Savings."**  
*The Man Who is Rich at Forty*

**Was Not Idle at Twenty**

He early realized the value of banking, appreciating the wonderful factor Interest plays in multiplying dollars.

Open an account with us to-day, and we will add interest to it twice a year.

***The Central National Bank***

CAPITAL, - - - - \$350,000.00

307 East Broad Street.

**Comfort**

Peace, happiness and independence will surely come in your old age through systematic saving. Open an account with us. Three per cent in Savings Department.

**Richmond Bank and Trust Company,**  
Northwest Corner Eleventh and Main Sts.

# STORY OF GROWTH IN BIG RICHMOND

(Continued From First Page.)

ple in other parts of the country heard of these great things about Richmond because, the drummer boys from Sauer's mighty factory and the other factories and the wholesale houses and the insurance companies

business and the packing houses have been letting the world know that these things are here, and Sauer's transparent receipts for the famous extracts carry to families of all over the country the name of Richmond, and the tobacco cans and bags and boxes and the stoves and nail kegs and cigar boxes and grocery and dry goods and hat boxes and packing house boxes and barrels and biscuit and cracker boxes and flour bags and barrels, etc., etc., are carrying the same good name everywhere in the land.

**It Is One of Many.**

Yes, it is just such shops as that of the Sauer Company that are making Richmond great in this wonderful

**Bank**

**Capital . . . \$2,000,000**  
**Surplus . . . \$1,000,000**  
**Resources . \$20,000,000**

**9th & Main**

**Business Invited**

commercial era. There are many of them here, and all of them ought to make it a point to celebrate an anniversary now and then. It has the effect to make the people here at home prouder and prouder of the old town, and incidentally to give some rather slow, old-timers as complete an idea of Richmond's commercial and industrial greatness as has been conveyed to the people beyond the mountains and across the Continent and up to Canada and down to Mexico by the wide-awake young men who sell Richmond goods all over America.

The history of the twenty-five years rapid growth of the C. F. Sauer Company is the history of many more meritorious establishments here on the two sides of the James River within

and high to the corporate limits of Greater Richmond, but let me refer you to that history just for a moment. I have written it for a moment. Twenty-five years ago C. F. Sauer, a young man, or, more properly speaking, a mere stripling of a boy, for he was barely eighteen years of age, commenced to make flavoring extracts, mostly vanilla, setting up business in a room in a small house in the eastern part of the city. His extracts were sold to the retail grocers by, and their superior quality and the indomitable popularity of the maker soon made them popular, and young Sauer had to employ a half a dozen or more people to help him squeeze the juice from the vanilla bean and the lemons to make the extracts. The business grew rapidly

These he found at Eighteenth and Main Streets, and the demand for his goods required the employment of twenty-five or thirty people, and to these more were added weekly.

**Third Move to Larger Quarters.**

In 1904 the company's business had increased to such an extent that still larger quarters were needed, and a five-story building more than twice the size of the first was some of the extracts were secured and equipped with all of the modern machinery then known to the business. This house did well for a while, but the business continued to grow with such rapid strides that the company had to look

The men who make a suburban property over in five hundred dollars are having fairly good business in all sorts of inquiry. They get support from some of the suburbs that building operations were never more active.

The Real Estate Exchange had its annual meeting Thursday night, which has already been reported in the Evening Star column. It is the purpose of the exchange to have a number of the persons early in November, and at that time to invite guests will be told now doing and intends to do. This new organization is destined to become one of the leading and most influential trade and business organizations in Virginia.

**INDIAN RUNNER** (Continued)

**History** The Producer With An Appetite For Producing Emancipation.

A writer in the "Curtain" magazine has just discovered a black, called the Indian Runner, will produce more eggs than a Leghorn hen, and the more eggs she gives for the same as fast as young ducklings grow for them as fast as chickens." And he says: "There would seem to be reasons for going into duck-farming—if it were not for the widespread prejudice in favor of the hen and her product."

The Indian Runner has been introduced on several of the most important farms, and is valued by the "best" agriculturists, and they are proving to be a hit. It has been demonstrated that the Indian Runner is better adapted than any other breed to the tropics, and no bird and a few feathers. It grows fast, and the bird and a few feathers. It has no equal among the feathered tribe. The bird carries a high head, can run like a deer, and is a good swimmer. It has a keen eye of hawk and is a good swimmer. It is a good swimmer and is a good swimmer.

than other foods. It is not a habit to be broken, ever, that if you give the babies honey at the feed the voracious appetite calls for it will become a very bad habit before long. Time, and the very best of health, and the mother's milk, will be so gone on the practice.